

September 1 & 2, 2014 - Mövenpick Hotel, Karachi

## International Keynote Speakers

**Lucy Cornell** Chief Inspiration Officer, Voice Coach





Yalda Hakim Correspondent & Presenter, BBC World News

Tony Buzan, Inventor of Mind Maps



# Featuring Renowned Business Leaders & Prominent Speakers

September 1, 2014 - Mövenpick Hotel, Karachi



Tony Buzan

- Inventor of Mind Maps
- World's Leading Author on Brain & Learning
- Consultant & Advisor to various Governments



**Lucy Cornell** 

- · Designated Linklater, Voice Coach
- · Chief Inspiration Officer, Voice Coach
- Regular Speaker for EO & YPO Events Globally



Yalda Hakim

- · Correspondent & Presenter, BBC World News
- Interviewed Mahmoud Ahmadinejad & Hamid Karzai
- Winner of United Nations Peace Prize in 2009



Khalid N. Awan Co-Founder & Chairman, TCS (Pvt.) Ltd



Dr. Zsuzsanna Fajcsak Founder & Director, Alive International Sdn Bhd



M. Ali Tabba\* Chief Executive Officer, Lucky Cement



Naeem Zamindar Chairman & Founding Volunteer Teacher, Art of Living Foundation



Panel Discussion 2

Furgan Qureshi Chief Marketing Officer, PTCL

## Panel Discussion 1 re-Think: Leadership, 'Leading Minds!'

**Asif Jooma** Chief Executive Officer ICI Pakistan Limited

Head - Retail Banking

United Bank Limited

Ali Hasnain



Nadeem Naqvi Managing Director Karachi Stock Exchange Ltd.





Kimihide Ando



**Etsko Schuitema** Founder & Leading Partner Schuitema Associates

Director, Human Resources



re-Think: HR Management, 'They are not Employees. They are People!'

Paul Keijzer CEO & Managing Partner **Engage Consulting** 

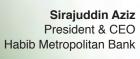


Chief Executive Officer Pakistan Mitsubishi Corporation





**Pouruchisty Sidhwa** Director, Human Resources GlaxoSmithKline Pakistan





Dr. Zeelaf Munir Chairperson, EMB EBM (Pvt.) Ltd.



**Lucy Cornell** Chief Inspiration Officer Voice Coach

Shafaq Omar\*

Unilever Pakistan



Moderator



Paul Keijzer, CEO & Managing Partner Engage Consulting



Moderator



Lead Consultant, Transformational Catalyst



"Lucy's

techniques

in the board-

room. I no

longer have

senior manage-

ment telling me

they can't hear

need to be more

authoritative."

me or that I

build confidence

# **2** Post-Convention Workshops

September 2, 2014 - Mövenpick Hotel, Karachi I Half-Day each

Workshop - A (09:00 am - 12:30 pm) **Connect to Inspire** 

by Lucy Cornell



#### Key Learning Outcomes:

- Expand your energetic influence be heard & affect change
- Establish vocal presence when speaking & be persuasive in situations of power
- **Command** respect & engender trust in high stakes communications

#### Workshop Overview:

As a leader you have the privileged opportunity to change the world. With that comes the responsibility to voice your vision with integrity and power to bring about this change. The world's greatest leaders are inspired by a great belief in their heart. This inspiration is then carried by their voice to move their audience into action.

Invoke your voice, body, heart and mind to deliver your business content with inspiration and truly connect to your audience. This interactive, powerful half-day workshop will help develop your presence, credibility, persuasive power and confidence to help you speak from your heart to be a powerful, visionary leader.

#### Workshop Agenda:



#### Connecting to your Purpose

- Your role as a speaker
- · Understanding that communication is about response management
- You are a performer rather than an informer

#### **Connecting to Your Voice**

- Working with the Voice Coach ABVS technique
- Developing your voice through breath, range, resonance (tone), articulation
- Developing your presence through energy, silence and dynamics
- · Working with powerful speeches

#### Connecting to your Audience

- Speaker/audience relationship
- Reading and engaging an audience
- Brief presentations to the group

#### Who Should Attend:

Recommended for but not limited to CEOs, Managing Directors, Presidents, CFOs, Strategic Planners, Heads of Marketing, Operations, HR, IT and Innovation.

### Workshop - B (02:00 pm - 05:30 pm) **Mind Maps for Business**

by Tony Buzan

#### **Key Learning Outcomes:**

- Understand the synergetic nature of brain's thinking process
- **Develop** intelligent habits of mind and memory
- **Enhance** abilities to improve creativity and productivity in business
- Maintain vision & strategic objectives during rapid changes
- Apply mind maps for self management, vision building & leadership

#### Workshop Overview:

Our daily productivity can be enhanced to a great level if we focus on optimization of our existing intellectual capital - "the human brain" - single source of infinite creativity and solution finding that has always been with us. If we engage the right formula to unleash our brain capacity, we can maximize the usage of our brain power to boost our work output and productivity.

This half-day program will introduce essential mind mapping skills, and guide practical applications in using it for strategic planning and creative & critical thinking.

#### Workshop Agenda:

- · Identification of Individual and Group Problems & Goals The Left / Right Brain
- Creativity and Innovation
- Mind Maps® The Ultimate Creative & Strategic Thinking Process
- Intellectual Capital Development Learning How to Learn
- Multiplying Advantage Intellectual Capital Brain Principles
- Final Master Mind Map Session

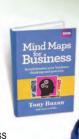
#### Who Should Attend:

Professionals of all levels, eager to improve brainstorming methods, do failure analysis, trouble shooting and forecast and are willing to maximize their brain power to improve their work output & productivity.



organization."





# \*Confirmation Awaited

	16th MAP Convention Agenda					
TIME	TOPIC	SPEAKERS				
09:30 am – 09:50 am	Registration & Welcome Tea					
09:50 am – 09:55 am	Welcome Address	Saadia Naveed, President, MAP				
09:55 am – 10:00 am	Speech by President, UBL	Wajahat Husain, President & CEO, UBL				
10:00 am – 11:00 am	Keynote re-Think: Innovation, 'It's All in the Thinking!'	Tony Buzan Inventor of Mind Maps				
11:00 am – 11:15 am	Tea Break					
11:15 am - 12:00 pm	re-Think: Leadership, 'Leading Minds!'	A conversation on Leadership Styles between the Senior Leadership of Local & Multinational Organizations				
12:00 pm – 12:45 pm	re-Think: Creating Value, 'New World. New Entrepreneurs!'	Khalid N. Awan, Chairman, TCS (Pvt.) Ltd. I M. Ali Tabba*, Chief Executive, Lucky Cement				
12:45 pm – 01:30 pm	re-Think: Technology, 'Get Smart!'	Furqan Qureshi, CMO, PTCL   Speaker* from SAP/Microsoft				
01:30 pm- 02:30 pm	Networking Lunch					
02:30 pm- 03:15 pm	re-Think: Communications, 'New World. New Voice!'	Lucy Cornell, Chief Inspiration Officer, Voice Coach				
03:15 pm – 04:00 pm	re-Think: HR Management, 'They are not Employees. They are People!'	A conversation between Well-known Professionals, Practitioners & Consultants on HR Management				
04:00 pm – 04:15 pm	Tea Break					
04:15 pm – 05:00 pm	re-Think: Work-Life Balance, 'New Age Lifestyle!'	<b>Dr. Zsu Fajcsak</b> , Founder & Director, Alive International <b>Naeem Zamindar</b> , Chairman & Founding Volunteer Teacher, Art of Living Foundation				
05:00 pm – 05:15 pm	Closing					

REGISTRATION FEE*							
S. No	Investment Categories	MAP Individual Member*	MAP Institutional Member	Non-Member	Group Discount		
1	Conference Fee	12,900/-	14,900/-	15,900/-	10% - on 5 + Nominees		
2	Workshop A or B	19,900/-	22,900/-	24,900/-	10% - on 5 + Nominees		
3	Workshop A & B	32,900/-	37,900/-	44,900/-	N/A		
4	Conference + Workshop (A or B)	28,900/-	33,900/-	36,900/-	N/A		
5	Conference + Workshop A & B	39,900/-	44,900/-	54,900/-	N/A		
	FEE INCLUDES: Convention: Conference Kit, Lunch, Refreshments & Networking   Workshops: Course Material, Lunch, Refreshments & Certificate						

Group Discount is only applicable for nominations from the same organization.

Investment Categories 3 & 4 include entrance fee of MAP Individual membership worth PKR 2,400.

Category 5 includes entrance fee plus 1 year subscription of MAP Individual membership worth PKR 4,800.

\*Student Discount evaluation as per MAP's policy.

\*Student Discount available as per MAP's policy.

#### **5 EASY WAYS TO REGISTER:**

#### **Phone**

Octara: +92-21-34520093, 34551198

MAP: +92-21-35611980

#### Fax

+92-21-34520708 +92-21-35611980

#### E-mail

map@octara.com info@mappk.org

#### **Postal Address**

Convention Secretariat: Octara Private Limited 1/E-37, Block-6, P.E.C.H.S., Karachi.

#### Web

www.octara.com www.mappk.org

#### **PAYMENT:**

Send your cheque in favor of "Management Association of Pakistan"

To: **Muhammad Imran Anwer** (MAP Convention Secretariat)

#### **Octara Private Limited**

1/E-37, Block-6, P.E.C.H.S., Karachi. Tel: 021-34520093, 021-34520708

Mobile: 0321-2670041 Fax: 021 - 34520708

A confirmation letter/e-mail and invoice will be sent upon receipt of your registration.

Your participation will be confirmed subject to receipt of payment.

Full payment must be received in advance to confirm registration.

#### **REGISTRATION NOTE:**

Refunds are not allowed, however substitutes may attend, provided you inform us in writing at least 5 working days in advance.

In the event of unforeseen circumstances, MAP reserves the right to postpone, amend or cancel the event.

Position your company brand with 16th MAP Convention as partners and mark your competitive presence amongst the key decision makers in the corporate sector.

For details, please contact: marif@octara.com, 0300-8275091 shehneela@mappk.org, 0333-2265141



