

Coming together is a beginning; Keeping together is progress; Working together is success

Henry Ford, CEO, Ford Motor Company



Building a High Performance COMPANY

How engaging your employees
drives commitment, retains your talent
without increasing your salary costs

A one-day Experience with
Paul Keijzer

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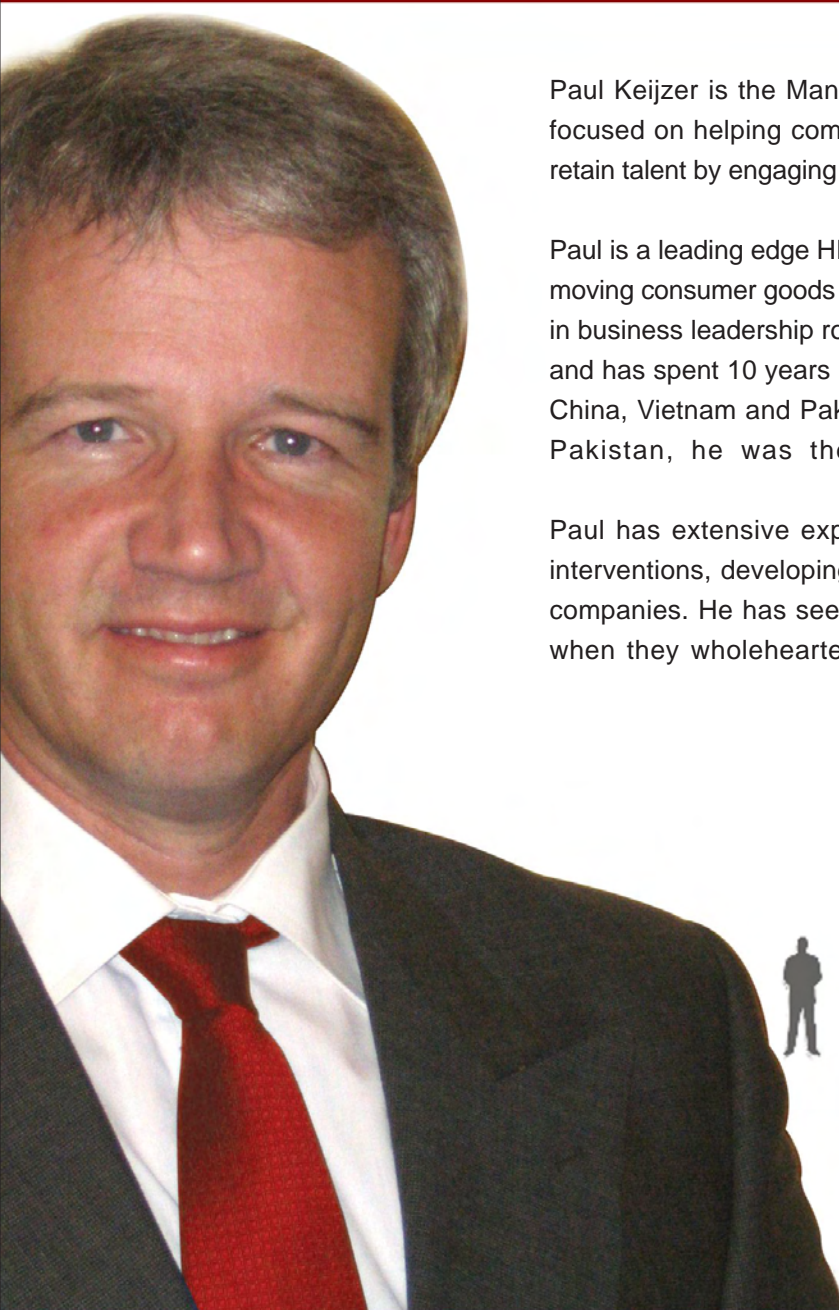
It's been an engaging, thought provoking and an in-depth experience working with Paul, to build high performance teams where the bar is excellence.

Musharaf Hai

Country Business Manager Citigroup & former Chairman Unilever Pakistan

Your course facilitator

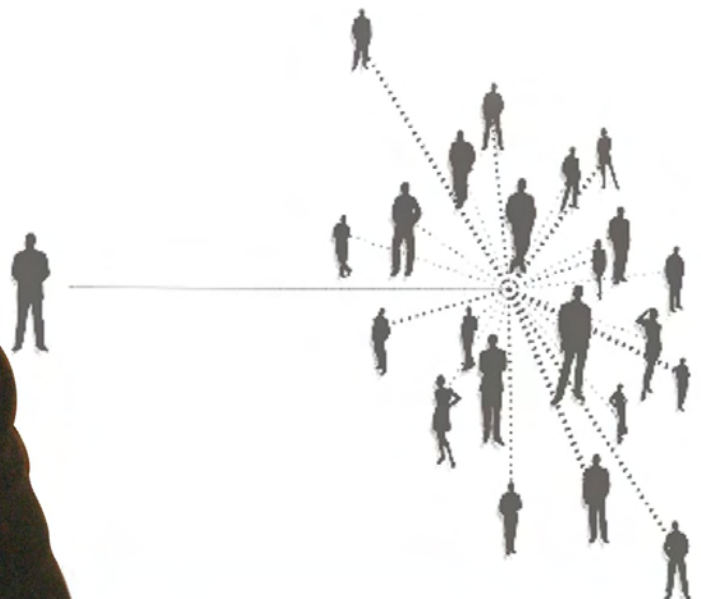
Paul Keijzer



Paul Keijzer is the Managing Partner of Engage Consulting, a consultancy focused on helping companies to build high performance organisations and retain talent by engaging their leadership team, talent and organisation at large.

Paul is a leading edge HR professional having operated for 18 years in the fast moving consumer goods company, Unilever. He has twenty years of experience in business leadership roles. He has held positions in the Netherlands, the UK and has spent 10 years in HR leadership positions of Unilever's operations in China, Vietnam and Pakistan. Prior to setting up his consultancy practice in Pakistan, he was the HR Director for Unilever Pakistan Limited.

Paul has extensive experience in designing and leading transformational interventions, developing leadership teams, growing talent and transforming companies. He has seen the transformational results a business generates when they wholeheartedly put people at the center of their organisation.



Building a High Performance Company

Karachi: May 8th, 2007, Sheraton Hotel & Towers

Overview

People are only engaged if they feel valued, if they belong, and can make a difference. This can only happen if the company they work for has created an environment in which the person can be his whole self, exercise choice and is driven by shared values and purpose. Building this environment in which people are at the centre of your organisation is the core of any engagement strategy and will include the role of leaders, line managers, individuals and organisational culture.

This Engage Experience is a highly interactive session in which Paul Keijzer will help participants identify the basic principles and drivers in engaging talent, through personal exchange and mutual dialogue. The Engage Model for High Performance™ will offer a holistic overview of what it takes to build a high performance organisation. It will provide participants with a paradigm shift in their thinking on how to engage their talent and the relation between the organisation and its employees.

It allows participants to review their own HR strategies and engagement approaches and most importantly it will help to stop the 'race to the bottom' in which companies only compete for talent by increasing their salary costs.

"The new sources of sustainable competitive advantage available to organizations have **PEOPLE AT THE CENTRE.** Their creativity and talent; their inspirations and hopes; their dreams and excitement."

Lynda Gratton

Objectives and Outcomes

- ❖ An overview of the latest cutting edge thinking from around the world in building high performance organisations
- ❖ A holistic understanding of what makes a high performance organisation
- ❖ A tool-kit of strategies, tactics and interventions to:
 - Get the best out of people and
 - Retain your best people whilst not increasing your salary costs
- ❖ An opportunity to get insights in how other companies in Pakistan engage their talent

Who Must Attend

This engaging experience is highly beneficial for **CEOs, Senior Executives** and **HR Directors**, however, it would be best if the Top Management Team inclusive of CEO, HR Director and Senior Executives participated as a group to derive the full learning outcomes of the program.

What Successful Leaders Do?

Setting Direction

Building Commitment

Creating Alignment



BRING

Building a High Performance Company In-house!

Please contact Muhammad Arif at marif@octara.com or call at 0300-8275091 for further details

Book Today!

Turn over for fee & registration details

Registration & Payment Options

- E-mail or Fax your nomination(s) to:
E-mail: register@octara.com
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- Send us your:
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mailing address, phones, fax and e-mail
- Send your cheque in favour of
"Octara Private Limited" to:
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Tel: 021-4534261, 021-4548428
Cell: 0300-8275351

Registration Note

Participation will be confirmed subject to receipt of payment.

Cancellations

at least 10 working days prior to the course will be refunded in full. If a booking is cancelled 10 to 7 working days before a course, a Cancellation Fee of 25% of the course fee is payable. For cancellations made within 7 working days, no refunds can be given. Cancellations must be confirmed by letter, fax or email. Substitutions may be made at any time. Notwithstanding the above, delegates may transfer to another course to be run within 12 months

In the event of unforeseen circumstances, Octara reserves the right to cancel or postpone the event.

To receive this flyer by e-mail drop us a line at info@octara.com

To view reports on our past training workshops and events logon to www.octara.com

Registration Fee

1 - 3 nominees Rs. 12,500
(Per participant)

4+ nominees Rs. 11,500
(Per participant)

Includes course material, Octara certificate, lunch, refreshments & business networking



Training | Conferences | Events | Publications

Octara Private Limited is an independent enterprise and a Business Information Management company of the Tranzum Group specializing in Corporate/Management Training & Workshops, Seminars, Conferences, Event Management, Publications and Public Relations.

Octara has to its credit events such as the landmark 10th Management Convention of Management Association of Pakistan, the 10th General Meeting of the Asia Pacific CSD Group, the Asia Pacific Telecommunity International Symposium, Valuing the People Factor Conference, Excellence Award Ceremonies of CFAAP, ITU World Telecom Day Conference, first international OHSE Conference, and numerous workshops and seminars with world-class speakers in Dubai, Karachi, Lahore and Islamabad.

In the UAE, as a strategic partner to Leading Minds, Octara marketed in Pakistan the 2005 & 2006 edition of the annual event "Leaders in Dubai".

Octara manages TCS Private Limited's acclaimed flagship publication CONNECT, SHV Energy Pakistan's newsletter AATISH and other designing and publication requirements of clients.

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